

Kynol Europa GmbH

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For more than 25 years we are the exclusive sales agent for GunEi Chemical / Japan, the only manufacturer of Kynol fibers, and are in charge for all accounts in the EMEA (Europe, Middle East, Africa) region as well as Latin America. We also develop and trade textiles made from and with Kynol. The fibers and textiles are mainly used in the field of TECHNICAL-TEXTILES.

Our aim is to anticipate our customers' needs, and to exceed their expectations.

As our business is growing we are looking for a

Textile-Engineer / -Merchant or Industrial Engineer (Wirtschaftsingenieur/in) for our sales department in Hamburg

with a good technical knowledge and experience in **technical textiles**, their characteristics and applications, who is willing to take over the following responsibilities:

- Promoting and selling our products incl. submitting quotations, answering inquiries, etc.
- Familiarize extensively with the products offered by us, including the development of new variants with suppliers and customers as well as creating specifications, etc.
- Cultivation and extension of the customer base with technical and commercial advice, including visits to customers and presence at our exhibition booths
- Preparation, attending and follow-up of exhibitions
- Inspection of goods

Fluent German and English language skills are mandatory; additional languages are a plus! Excellent computer skills are self-understood.

About 6 – 8 weeks annually will be spent travelling, including time at exhibitions. This also includes 4 - 6 weekends in part or full, for instance on longer trips. A passport for unlimited travel within Europe and America is mandatory.

All routine clerical work, including order processing and invoicing, will be handled by clerical staff in our Hamburg office in accordance with the instructions of you as sales manager. Occasionally the sales manager is expected to stand in for staff.

You will work as a part of an innovative, dynamic and cheerful team in a smoke-free office, located near Lattenkamp subway (underground) station. We will gladly assist you in relocating to Hamburg, if required.

Please send your English written application with CV and photo including your salary expectation and credentials by email to j.willer@kynol.de or by regular mail to:

Mrs. Julia Willer, - personally – Kynol Europa GmbH, Borsteler Chaussee 55, 22453 Hamburg.